

# LED Lighting Buying Group

As I'm sure you are aware energy efficient lighting is often a very quick win with regards to reducing energy costs and improving the energy efficiency of a building.

LED lighting has recently benefitted from a massive reduction in cost as a result of technical developments and supplier competition.

This reduction in cost has meant typically LED lighting will pay for itself in 24-36 months (depending upon current lighting) and will be guaranteed for 5 years or 50,000hrs. This short payback has made LED lighting a very attractive option.

I have recently been involved in a number of LED retrofits and it is clear that there are some great deals to be done with some of the LED importers if the lights are bought in volume. In some cases we can save more than 40% off retail prices.

In order to take advantage of the buying potential for my customers I am in the process of setting up an **LED buying group** where customers can buy directly from LED suppliers' pre-approved LED lamps at significantly discounted rates due to volume of orders we will collectively be placing.

For customers wishing to purchase and upgrade LED lights we will visit site and compile a schedule of existing lamps for replacement. We will calculate the potential energy savings and an approximate return on investment.

Customers then decide how many lamps they would wish to purchase we will then include them on the latest tender list. At this stage I am uncertain the demand from customers but hope that I will be able to run procurement on a quarterly basis.

I will remain completely independent from suppliers in this process and work directly for my customers who pay me for the time I spend surveying the site detailing the lighting schedule, preparing recommendations and administrating the procurement.

Customers can work with their own electricians for the installation or I have pre-approved experienced electrical contractors who can install the lights and ensure they are tested and compliant with the electrical testing requirements.

I also have links into obtaining some funding for capital works and secured over £30k for my customers in the last 6 months.

Please confirm whether this service would be of interest to you by calling me on: **01473 295550** or e-mailing [julian@pennington-online.co.uk](mailto:julian@pennington-online.co.uk)

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